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| Use case Name | Adding agent to the system | |
| Scenario | Adding agent to the system by admin | |
| Triggering event | Recruitment of a new agent | |
| Brief Description | When a new agent is recruited his details are included to the field sales system by company admin | |
| Actors | Company admin | |
| Related use cases | Updating agent info | |
| Stakeholders | Company admin  Agent  agents | |
| preconditions | An agent must exist,must be recruited  Company admin must exist,system must exist | |
| Postconditions | Agent details should be collected  Agent details must be entered to the system  Agent profile has to be created  Agent info should be updated and maintained | |
| Flow of events | Actor  Company admin recruit an agent  Admin verifies agent info  Admin adds agent details to the system  Admin initiates agent profile  Admin updates agent info | system  create an agent  display agent info  update agent info |
| Exception conditions | If an agent resign status of the agent is made inactive  If an agent is employed his status is made active | |
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| Use case Name | Adding a rep to the system | |
| Scenario | Adding rep to the system by admin | |
| Triggering event | Recruitment of a new rep | |
| Brief Description | When a new rep is recruited his details are included to the field sales system by company admin | |
| Actors | Company admin | |
| Related use cases | Updating rep info | |
| Stakeholders | Company admin  Rep  reps | |
| preconditions | An rep must exist,must be recruited  Company admin must exist,system must exist | |
| Postconditions | Rep details should be collected  Rep details must be entered to the system  Rep profile has to be created  Rep info should be updated and maintained | |
| Flow of events | Actor  Company admin recruit an rep  Admin verifies rep info  Admin adds rep details to the system  Admin initiates rep profile  Admin updates rep info | system  create an rep  display rep info  update rep info |
| Exception conditions | If an rep resign status of the rep is made inactive  If an rep is employed his status is made active | |
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| Use case Name | Notifies about new products | |
| Scenario | Notifies about new products to reps,agents,warehouses | |
| Triggering event | Arrival of a new product | |
| Brief Description | When a new product is introduced and added to company portfolio it is announced to the stakeholders | |
| Actors | Company admin | |
| Related use cases |  | |
| Stakeholders | Reps  Agents  Customers  Warehouse managers | |
| preconditions | New product must exist | |
| Postconditions | New product has to be entered to the system | |
| Flow of events | Actor  Add details of the product  Add availability of the product | System  Add a new product  Notify system users |
| Exception conditions |  | |
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| Use case Name | Notifies about new products | |
| Scenario | Notifies about new products to reps,agents,warehouses | |
| Triggering event | Arrival of a new product | |
| Brief Description | When a new product is introduced and added to company portfolio it is announced to the stakeholders | |
| Actors | Company admin | |
| Related use cases |  | |
| Stakeholders | Reps  Agents  Customers  Warehouse managers | |
| preconditions | New product must exist | |
| Postconditions | New product has to be entered to the system | |
| Flow of events | Actor | System  Add a new product  Notify system users |
| Exception conditions |  | |
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| Use case Name |  | |
| Scenario |  | |
| Triggering event |  | |
| Brief Description |  | |
| Actors |  | |
| Related use cases |  | |
| Stakeholders |  | |
| preconditions |  | |
| Postconditions |  | |
| Flow of events | Actor | System |
| Exception conditions |  | |
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| --- | --- | --- |
| Use case Name |  | |
| Scenario |  | |
| Triggering event |  | |
| Brief Description |  | |
| Actors |  | |
| Related use cases |  | |
| Stakeholders |  | |
| preconditions |  | |
| Postconditions |  | |
| Flow of events | Actor | System |
| Exception conditions |  | |
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